

## An example of how you can make high efficiency more affordable:

(Two) New 95% High-Efficiency, Condensing Boilers **\$15,000**

(Two) Standard 80% Efficiency Non-condensing Boilers **\$7,500**

**Cost Difference for Higher-Efficiency Model \$7,500**

One-Time Fixed Rebate **\$3,000**

Cost Difference after Rebate **\$4,500**

Annual Operating Cost Savings **\$995/year\***

Simple Payback on Cost for High-Efficiency Model **4.5 years\*\***

\*This is only an example. Your actual investment and savings may be higher or lower depending on the models you choose to install, the efficiency of the furnace you are replacing, fluctuating fuel costs and your actual installed cost. Based on a sales rate of \$4.67 which was in effect during September 2016.

\*\*With savings on annual operating costs of \$995 per year, the \$4,500 incremental investment will be paid back in 4.5 years.

### Free technical assistance.

As a courtesy to both our customers and contractors, C.J. Brown Energy will provide free technical assistance with the application process, as well as facility walk-through and return on investment calculations. Contact C.J. Brown Energy at **1-844-365-3493** or email at **NFRebateHelp@cjbrownenergy.com**.

## So why is National Fuel helping you use less natural gas?

A lot of people believe that National Fuel controls the cost of natural gas and that higher natural gas prices equal more revenue for the utility company. The truth is that utilities have no control over the market price of natural gas. The price you pay for natural gas is set in the energy marketplace, where forces of supply and demand drive value. By law, we pass those costs to customers without mark-up.

With the **Conservation Incentive Rebate Program**, National Fuel is providing customers with ways to use less natural gas, helping to bring balance back to the marketplace—and lowering the price we all pay for the energy we use.



To download a rebate application and learn more energy-saving tips, visit [NationalFuelForThought.com](http://NationalFuelForThought.com).

## Smell gas? Leave fast! Then call 1-800-444-3130

If you smell rotten eggs, it could be a natural gas leak. Leave the premises immediately and contact National Fuel from a different location.

For gas emergencies call 1-800-444-3130 24 hours a day, 7 days a week.

If you have a question, problem or request, please call us Monday through Friday, 7 a.m. to 6 p.m.

**Buffalo, NY area: 1-716-686-6123**

**All other areas: 1-800-365-3234**



**National Fuel**

**NationalFuelForThought.com**



# A Guide to Saving Money and Energy with the Conservation Incentive Program

For Non-Residential Customers



**National Fuel**



# The Conservation Incentive Program

Thinking about purchasing a new piece of natural gas equipment? Choose high efficiency and save.

The **National Fuel Conservation Incentive Rebate Program** offers non-residential customers in the Western New York service area several money-saving rebates for replacing specified appliances with new, energy-efficient models. By combining rebates with projected annual savings for using more energy-efficient equipment, new, high-efficiency appliances can quickly pay for themselves.

Offering you two ways to save.\*

- **Fixed (Pre-Qualified) Rebate**  
Available on pre-qualified equipment.
- **Customized (Performance-Based) Rebate**  
Determined on a case-by-case basis, based on the results of an energy-use analysis. Customized rebates are determined by multiplying the annual energy savings in Mcf by \$15. This may result in a larger rebate than if your company received a fixed rebate.

\*Rebates are available for existing facilities only.

New construction projects are not eligible for rebates.

Rebate cap of \$100,000 per account, per program year.

## Receive these fixed rebates on select natural gas appliances and save energy and money.

| Equipment Type                    | National Fuel Minimum Efficiency                                     | Equipment Size (MBtu/h)   | National Fuel Rebate |
|-----------------------------------|--|---------------------------|----------------------|
| <b>Space Heating Equipment</b>    |  |                           |                      |
| Hot Air Furnace                   | ≥ 90% AFUE   |                           | \$3.00/MBtu/h        |
|                                   | ≥ 92% AFUE   |                           | \$4.00/MBtu/h        |
|                                   | ≥ 95% AFUE   |                           | \$5.00/MBtu/h        |
| Hot Water Boiler (Non-condensing) | ENERGY STAR® or ≥ 85% AFUE   | ≤ 300                     | \$600                |
|                                   | ≥ 85% E <sub>T</sub>   | 301-500                   | \$750                |
|                                   | ≥ 85% E <sub>T</sub>   | 501-1,000                 | \$1,500              |
|                                   | ≥ 85% E <sub>T</sub>   | 1,001-1,700               | \$2,500              |
| Hot Water Boiler (Condensing)     | ≥ 85% E <sub>T</sub>   | > 1,700                   | \$3,000              |
|                                   | ≥ 90% AFUE   | ≤ 300                     | \$1,000              |
|                                   | ≥ 90% E <sub>T</sub>   | 301-500                   | \$1,500              |
|                                   | ≥ 90% E <sub>T</sub>   | 501-1,000                 | \$2,500              |
| Steam Boiler                      | ≥ 90% E <sub>T</sub>   | 1,001-1,700               | \$3,500              |
|                                   | ≥ 90% E <sub>T</sub>   | > 1,700                   | \$4,500              |
|                                   | ≥ 82% AFUE   | ≤ 300                     | \$2.00/MBtu/h        |
| Warm Air Unit Heater              | ≥ 79% E <sub>T</sub>   | 301-2,500                 | \$1.00/MBtu/h        |
|                                   | ≥ 80% E <sub>T</sub>   | 2,501-10,000              | \$1.00/MBtu/h        |
| Low-Intensity Infrared Heater     | ≥ 90% AFUE or E <sub>T</sub>   |                           | \$2.00/MBtu/h        |
| Vent Damper                       | Any efficiency   |                           | \$2.50/MBtu/h        |
| Pipe Insulation                   | For existing gas-fired heating systems only.                         |                           | \$1.00/MBtu/h        |
| Duct Insulation                   | R-value ≥ 4. For existing gas-fired hot water or steam systems only. |                           | \$3.00/ft.           |
|                                   | R-value ≥ 6. For existing uninsulated ductwork only.                 |                           | \$0.50/ft.           |
| <b>Water-Heating Equipment</b>    |  |                           |                      |
| Storage Tank Insulation           | R-value ≥ 9  |                           | \$1.00/sq. ft.       |
| New Circulation Controls          |  |                           | \$500/unit           |
| Storage Tank Water Heater         | 0.67 EF  | < 75,000 Btu/h ≤ 55 gal.  | \$150                |
|                                   | 0.77 EF  | < 75,000 Btu/h > 55 gal.  | \$250                |
|                                   | 0.90 E <sub>T</sub>  | > 75,000 Btu/h ≤ 140 gal. | \$350                |
| Tankless Water Heater             | 0.90 EF  |                           | \$425                |
| <b>Cooking Equipment</b>          |  |                           |                      |
| Fryer                             | ENERGY STAR® qualified   |                           | \$750                |
| Broiler                           | Cooking efficiency ≥ 30%, tested using standard ASTM F2835-10        |                           | \$500                |
| Convection Oven                   | ENERGY STAR® qualified   |                           | \$500                |
| Combination Oven                  | Food Service Technology Center qualified                             |                           | \$750                |
| Steamer                           | ENERGY STAR® qualified   |                           | \$750                |
| Griddle                           | ENERGY STAR® qualified   | ≤ 2 feet wide             | \$350                |
|                                   |  | 3 feet wide               | \$525                |
|                                   |  | 4 feet wide               | \$700                |
|                                   |  | 5 feet wide               | \$875                |
|                                   |  | ≥ 6 feet wide             | \$1,050              |
| <b>Controls</b>                   |  |                           |                      |
| Wi-Fi Thermostat                  | N/A  |                           | \$75                 |

(AFUE) Annual Fuel Utilization Efficiency (EF) Energy Factor (MBtu/h) 1,000 Btu per hour (E<sub>T</sub>) Thermal Efficiency